

# Career Opportunity

## Outside Sales

### Summary

Gardenland is looking for an Outside Sales Representative. This is a key full-time sales position, the ideal candidate will have a proven track record of building the company brands, acquiring new clients using different methods (cold calls, etc.), and maintaining customer relationships.

### Responsibilities

- Develop and open new accounts within the Bay Area.
- Process customer orders including add-ons, deletions, and subs.
- Process sample requests.
- Respond to customer inquiries relating to product information, delivery times, and general information.
- Develop and maintain vendor relations.
- Other tasks as assigned.

### Required Skills

- Minimum of 2-3 years of prior experience in a similar role
- Proven record of strong sales presence
- Excellent written and verbal communication skills
- Ability to work independently and make decisions in accordance with established policies and regulations
- Ability to learn products and acquire vendor knowledge quickly
- Ability to lift up to 75 lbs.

### Education

- Bachelor's or Equivalent

